

Fengwen Jiang Senior International Legal Consultant

Specialized Areas: Cross-Border Investment, M&A, Company Restructuring,

Corporate Governance and Compliance, Legal Tech

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Practice Areas and Work Experience

Fengwen Jiang graduated from Peking University School of Law in China, and University of California at Berkeley School of Law in USA, with an LLM and a Juris Doctor degree. She has licensed to practice law in China and US, and has also qualified as a senior in-house corporate legal counsel and senior in-house compliance officer. She has worked in China and Asia for ~30 years at top US law firm and Fortune 500 US companies as VP-General Counsel APAC, and at an EU company as Senior VP-General Counsel for Asia/Middle East/Africa (AMEA). Her main practice areas include corporate affairs (handle all legal issues from companies establishment, operation, restructuring and dissolution, as well as corporate governance and compliance), cross-border investment, M&A, legal tech, real estate and dispute resolutions. In her China practice, she has led and executed hundreds of the above transactions, and is good at promoting all parties in the transactions to close the deals with more compliance, practical and effective way.

Fengwen currently also serves as Senior VP and Senior expert at docQbot. In this role, she utilized her extensive legal experience and docQbot's cutting edge legal tools to help corporate clients to design and implement legal-tech solutions, reorganize and amend companies' joint venture contracts and articles of associations, and provides direct hands-on leadership for key elements for docQbot's content development initiatives. She has participated in webinars on the "PRC Foreign Investment Law" and "Company Law" in collaboration with the In-House Counsel Community together with docQbot Chief Expert; also participated in webinar at the Oriental Legal Forum under the name of "Highly Effective in Dealing With FIE Conversion Challenges in light of the PRC Foreign Investment Law", and taught at Hong Kong Science and Technology University EMBA class for "MNCs' Legal and Compliance Risk Management", and also acted as a judge for the "In-House Counsel Community's 2021 Annual Legal Team of the Year Award" event.

Education

- JD and LLM degrees from University of Californian at Berkeley School of Law, USA.
- Graduated from Peking University School of Law, China.

Work Experience

- 2013 to 2020, Fengwen served at ABB as Senior Vice President, General Counsel and Head of Legal, Integrity and IP for ABB Asia, Middle East and Africa (AMEA), leading and supporting ABB Group's legal and compliance and IP strategies and implementing actions to safeguard all ABB's business and corporate initiatives in China and AMEA region.
- 2005 to 2013, Fengwen served 9 years as Vice President and General Counsel for Asia Pacific at Ingersoll Rand (which was the successor of an M&A between American Standard, Trane International and Ingersoll Rand), responsible for the companies' overall legal, compliance and IP strategies and execution support for all business sectors and corporate matters in the APAC.
- 1997 to 2004, Fengwen served at AlliedSignal International and Honeywell International (a merger of the two companies) for 9 years, as Lead Counsel for PRC Corporate matters, and lead counsel for Asia Pacific for the companies' transportation and power business, and electronic/specialty materials businesses, established ~30 FIEs and supported 30 M&A projects, including AlliedSignal-Honeywell merger and integration, GE acquisition of Honeywell, and business sales of electronic materials/specialty chemicals business; purchased land and constructed Honeywell's Asia Pacific HQ and R&D Center in Shanghai, and successfully handled numerous commercial projects and resolved numerous operational and compliance issues and dispute resolutions.
- Early in her career, Fengwen worked at Gibson Dunn & Crutcher as Of Counsel, based in Washington DC and Hong Kong, primarily practicing in cross border investment in China, M&A in Asia, and IPO in the U.S., representing foreign clients in establishing more than 30 JVs and WFOEs in China, supporting about 15 M&A projects in Asia, and participated in 3 PRC companies' IPOs on the New York Stock Exchange.

Industry Experience

- E-commerce, legal tech, robotics, industrial automation and digitization, electrification, power grids, new energy, air-conditioning and climate solutions, industrial equipment, bath & kitchen, automobile, power & transportation, air-space, specialty chemicals and electronic materials.

Other Qualifications

- Six Sigma - Fengwen was a Certified Greenbelt at AlliedSignal awarded in 1999.
- Fengwen was a Certified Lean Six Sigma Green Belt at Trane International/Ingersoll Rand, awarded in 2008; and
- Fengwen was recognized at ABB as Certified Green Belt by the L6S Institute in October 2018.

Languages

- Fully bilingual in English and Chinese -Mandarin
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Representative Matters and Accomplishments

While at ABB her representative matters included:

- M&A and company restructuring projects: Headed up work on approximately 30 such projects, including in the most recent two years:
 - ABB' s acquisition of GE Industrial System business (a US\$2.6 billion deal globally).
 - ABB' s global carving out of its Power Grids business to Hitachi: Demerged ABB China holding company into 3 holding companies, to carve out its Power Grids business, and separate its remaining Electrification, Robotics and Industrial Automation businesses, and established two new holding companies to hold the demerged businesses.
 - Demerged a manufacturing JV and did a reverse carve-out of its Electrification business from Power Grids business and established a NewCo to hold the Electrification business.
 - Absorption merger of two major JVs with 4 JV partners & dissolved the merged JV.
 - Bought out Chinese partners' equity in several JVs and restructured them into WFOEs.
 - Restructured, consolidated and relocated 10 legal entities into a Xiamen Hub, including several cross- provincial border merger and relocations.
- Handled anti-monopoly, anti-corruption and unfair competition related reviews and compliance strategies and actions.
- Handled all necessary government communications to obtain timely approvals and registrations to effect the above transactions.
- Built-up a digitized ABB North Asia Corporate Governance Portal, to have significantly strengthened the company's corporate governance, board meetings and legal entity management for the group companies, and compliance process, increased the company' s productivity and efficiency, and reduced risks and legacy inefficient allocation of time and resources, promoted contract template standardization, company chop on-line approval process, and external legal fee on-line approval process, etc.
- Led and handled all major, complicated and high risk compliance investigations (internal and external), and handled government communications to resolve the issues.
- Led legal aspects of ABB Ability (Digitization) implementation in China via Microsoft Azure and Huawei Clouds, obtained all necessary permits and registrations, and migrated all ABB Ability platforms and applications to China, to comply with the PRC Cyber security and data protection laws and implementation regulations.
- Led the legal aspects of ABB China IS/IT daily operations, major contracts review and negotiations, and their cross-border data transfers review and approvals, to comply with the PRC Cybersecurity Law and implementing regulations.
- Served as member of boards of directors and as a supervisor for 25 ABB legal entities in China.
- Acted as ABB China Country Privacy Leader in supporting ABB Group' s GDPR compliance and enable the Group to submit to EU authorities for BCR approval.
- Support ABB's IP protections in China.
- Led legal aspects of Xiamen Hub, including setting up a project company, to purchase the land and construct ABB' s largest manufacturing site in the world in Xiamen, China, with a total investment of US\$300M, and handled the restructuring and relocation of 10 legal entities to the site, and managed related dispute resolution matters.
- Aggressively led initiatives to drive A/R collections, risk and contract reviews, and legal training to support the company' s profitable growth and prevent and minimize legal and integrity risks.
- Won 2016 and 2017 Legal Team of the Year Awards from Asia In-house Counsel Community.

While at Ingersoll Rand her major accomplishments included:

- Established and restructured about 40 JVs and WFOEs in Asia Pacific, including cross-provincial border mergers, equity transfers, dissolutions and relocations of the business and people, to streamline the management and business, increase efficiencies and productivity and reduce costs and wastes.
- Supported about 30 M&A and company restructuring projects (including American Standard' s global spin-off of the WABCO Vehicle business, global sale of Bath & Kitchen business, and global merger of its remaining Trane Air conditioning business with Ingersoll Rand).
- Responsible for all legal matters for American Standard's Hong Kong listed company and subsequently restructured and de-listed it from the Hong Kong Stock Exchange.
- Lead and executed the purchase of land and constructions of 2 large comprehensive manufacturing

- sites (for air-conditioning, climate solutions and industrial equipment business) in Taichang and Wujiang, Jiangsu Province, China.
- Structured and negotiated 2 very complicated government expropriation, compensation and relocation projects and related employee termination in Jiading, Shanghai, China.
 - Resolved numerous operations issues and dispute resolution matters, including complicated compliance investigations, arbitration and litigation cases.
 - Served as member of the board of directors for 40 legal entities in the region.
 - Provided various legal training and risk management.

While at AlliedSignal and Honeywell her major accomplishments included:

- Established about 30 new business ventures and support their daily operations in airspace, transportation, and specialty materials industries, and handled more than 30 M&A and company restructuring projects, including AlliedSignal-Honeywell merger and integration, GE' s acquisition of Honeywell, and business sales of electronic materials and specialty chemicals business; purchased land and constructed Honeywell' s Asia Pacific HQ and R&D Center in Shanghai, and successfully handled numerous commercial projects and resolved numerous operational, compliance issues and dispute resolution matters.

While at Gibson Dunn & Crutche her major accomplishments included:

- Represented U.S., European and South Korean companies in cross border investments in China, M&A in Asia, and IPO in the U.S., established more than 30 JVs and WFOEs in China, supporting about 15 M&A projects in Asia, and participated in 3 PRC companies' IPOs on the New York Stock Exchange.

Publications

- Cross-Border Compliance Observer: Foreign Investment Enterprises' Conversion Per the Amended PRC Company Law Entering the Countdown, published by China Going-Global ThinkTank (CGGT).
- Cross-Border Compliance Observer: Corporate Governance Structure Change and Compliance Risk Prevention Strategy, published by China Going-Global ThinkTank (CGGT).
- Cross-Border Compliance--New Legal Strateg: From "Fire Fighting" to "Fire Prevention" , published by China Going-Global ThinkTank (CGGT).
- Cross-Border Compliance-Use Legal Tech to Promote and Strengthen Compliance Management, published by China Going-Global ThinkTank (CGGT).
- Enterprises' Legal & Compliance Risk Management, Published by Wolters Kluwer.
- Taking Challenges Head-on and Leading with Confidence, published by Global In-House Counsel Community.
- Expansion of Trading Rights for Foreign Investment Enterprise: A Further Step in China's WTO Accession" , published by China Law & Practice, Hong Kong.
- Legal Vehicles for Foreign Investment in the PRC under the PRC Company Law, published by Asia Law & Practice, Hong Kong.
- Legal Issues in Unification of Law in International Sale of Goods, published by China Law Publisher.
- Annotation of UN Convention on Contracts for International Sale of Goods, published by China Liaoning Publisher.
- International Contracts, published by China Social Science Publisher.
- Selected Introduction to U.S. Company Law, published by China Foreign Economic & Trade Publisher.