

Xiaoran Song Partner

Expertise: Equity Investment and Financing, IPO and Restructuring,
Cybersecurity and Data Protection, Corporate Compliance

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Practice Areas and Experience

Song Xiaoran is a partner of General Corporate Department of Chance Bridge. Her practice focuses on equity investment and financing, IPO and Restructuring, Cybersecurity and Data Protection, Corporate Compliance, etc. Ms. Song has nearly 20 years of legal experience in the Internet, E-commerce, Media and High- tech (TMT). She has served as chief legal officer, legal director, general counsel for many large and well-known companies in the TMT industry. She has extensive experience in the areas of corporate private financing, equity investment, IPO and Restructuring, corporate governance, cybersecurity and data protection, corporate compliance, contract management, intellectual property and dispute resolution.

Education

- Graduated from Northwestern University Pritzker School of Law with a Master of Laws in 2014
- Graduated from Northwestern University Kellogg School of Management with a Certificate in Business Management in 2014
- Graduated from Harvard University Law School with a Certificate in Copyright Law in 2013
- Graduated from Peking University Law School with an In-service Graduate Certificate in Law in 2005
- Graduated from Renmin University of China Law School with a Bachelor of Laws in 1998

Work Experience

- Joined Chance Bridge Law Firm as Partner of General Corporate Department in August 2021
- Pebble Tree Group, acting as Chief Legal Officer
- Mia Network, acting as Legal Director
- Amazon PRC, acting as Senior Legal Counsel
- Sina, Legal Department
- Tsinghua Unigroup, Legal Department

Representative Projects

Listing Restructuring

- Provided legal services for the entire process of red-chip listing of a company in Hong Kong, including the dismantling and re-structuring of VIE structure, ODI approval, legal due diligence, corporate restructuring, business spinoff, employee option, perfection of rules and procedures necessary for listing, government interview, engagement of independent director and preparation for board meeting of listed company, review of legal opinions and listing application;
- Provided legal services for the listing of a company, including corporate restructuring, business spinoff and perfection of rules and regulations necessary for listing;
- Provided legal services for a company to acquire a listed pharmaceutical company and inject assets;
- Provided legal services for a listed company's information disclosure and equity securities trading compliance.

Equity Investment and Financing

- Provided legal services for a company and Alibaba Group on its investment and strategic cooperation;

- Provided legal services for a company and U.S. Mattel Group on the establishment of early education service joint venture;
- Provided legal services for a company and Fosun Group on the establishment of healthcare joint venture;
- Provided legal services for a company and Fosun Group on the establishment of financial service joint venture;
- Provided legal services for a company in the acquisition of a Taiwan artificial intelligence company;
- Provided legal services for a company in the acquisition of a licensed licensee with an Audio-visual License;
- Provided legal services for a company on its investment in a U.S. children's escort robot brand;
- Provide legal services for a company on its investment in a U.S. childcare online education company;
- Provided legal services for a company on its investment in a U.S. online English Enlightenment Education Platform;
- Provided legal services for a company on its investment in a Maternal and child e-commerce platform;
- Provided legal services for a company on its investment in a knowledge dissemination and education platform;
- Provided legal services for a company and a star mother to establish a maternal and child product joint venture;

Corporate and Compliance:

- **Legal research and regulatory communication**, including providing feedback on the draft of laws and regulations for e-commerce and telecommunication network industries on behalf of a number of companies, studying and analyzing the latest laws and regulations and hot cases in the industries, and communicating with the competent departments of the industries on regulatory policies, etc.;
- **Enterprise compliance system construction**, including enterprise compliance risk assessment, compliance system construction, compliance system drafting, compliance process sorting and risk

node control, etc. Compliance shall include network security and data protection, anti-corruption and anti-commercial bribery, market access compliance, product quality compliance, business operation compliance, labor and personnel compliance, etc.;

- **Cyber security and data protection compliance**, including the development of the company's Cyber security and data protection compliance system, key information infrastructure protection, classified and graded data protection, risk management in the process of the collection, storage, use, provision and cross-border transmission of data, personal information protection, user agreement and privacy policy drafting, U.S. and EU data privacy compliance, data compliance training, etc.;
- **Anti-corruption and FCPA compliance**, including anti-corruption system construction, risk node sorting and process control in various operation processes, corruption case investigation, FCPA risk analysis, anti-corruption and FCPA publicity and training, etc.;
- **E-commerce compliance**, including supplier management, seller management, product compliance, marketing compliance, data compliance, operation compliance, etc.;
- **Advertising and marketing compliance**, including advertisement content and qualification review, marketing review, unfair competition review, etc.

Contract Management and Business Negotiation

- Provided legal services for several companies to establish contract management system and approval process, etc.;
- Provided legal services for several companies to establish contract templates, draft transaction documents, lead business negotiation, etc.;

Intellectual Property Management

- Provided legal services for several companies to establish overall intellectual property protection programs and manage domestic and international trademark registration, trademark oppositions, well-known trademark recognition, patent search and application, copyright registration, etc.;

Dispute Resolution and Regulatory Investigation

- Provided legal services for several companies in handling cases involving intellectual property infringement, contract disputes and labor disputes, etc.;
- Provided legal services for several companies in handling investigations by Administration for Industry and Commerce, Copyright Administration and FDA, etc.;

Working Language

Mandarin and English