

Fengwen Jiang Senior International Consultant

Field of Practice : Cross-border Mergers & Acquisitions, Corporate Restructurings, Corporate Governance and Legal Technology

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Accounting Areas and Experience

Fengwen Jiang graduated from PKU School of Law and received her LL.M and J.D from the University of California Berkeley School of Law. She has obtained licenses in both the China and the U.S. She has now practiced for nearly 30 years in the PRC and the APAC region. She has held positions at reputable law firms in the US and the corporate law department of Fortune 500 companies in the US and Europe. During her career in China, Ms. Jiang has led and worked on hundreds of foreign investment projects, including mergers & acquisitions, as well as Greenfield Investment and Corporate Restructurings.

Fengwen Jiang is currently a Senior Vice President and Senior Expert at docQbot. In this role, she leverages DocQbot's legal intelligence tools to help the company's legal department design and implement strategic legal solutions. In addition, Ms. Jiang draws on her extensive experience in major mergers & acquisitions, corporate restructurings, various business transactions and internal consulting matters to directly lead DocQbot's contract development. She has also collaborated with the Corporate Legal Association (ACLA) and IACCM, and conducted a series of webinars on PRC Foreign Investment Law and Corporate Law with DocQbot's lead expert, Dr. Robert Lewis, and other external experts.

Education Background

- Graduated from PKU School of Law with a major in economic law;

- LL.M and J.D from the University of California Berkeley School of Law;

Work Experience

- From 2013 to 2020, Ms. Jiang held the position of Senior Vice President - Legal & Integrity and Compliance Director at ABB, leading the legal and integrity and compliance teams across the PRC and AMEA region, where she led legal and integrity and compliance teams across the PRC and AMEA region, providing legal and integrity and compliance strategic decisions and execution services to all business units and corporate affairs of the region;
- From 2005 to 2013, Ms. Jiang held the position of Regional Vice President - Legal Director at APAC for nine years at American Standard and INGERSOLL RAND, responsible for general legal and compliance strategic decisions as well as executive support to all business units of the corporate group in the region;
- Over 1997-2004, Ms. Jiang served for nine years at Allied Signal and Honeywell (China) Co., Ltd. (merged with Honeywell in 2000) as Chief Legal Counsel within its Transportation and Power Business group and its Specialty Materials Business group for the APAC region;
- Earlier in her career, Ms. Jiang was an attorney at Gibson Dunn & Crutcher LLP in Washington, DC and Hong Kong. Ms. Jiang has focused on PRC cross-border investment, mergers and acquisitions in the Asia Pacific regions and listing on the New York Stock Exchange, representing clients in the United States, Europe and APAC regions in establishing approximately 30 Chinese and foreign joint ventures and wholly-owned enterprises in the PRC, supporting approximately 15 mergers and acquisitions projects in the APAC region and participating in the public offerings of the first three PRC companies on the New York Stock Exchange;

Representative Projects

Appointment of ABB

- Merger & Acquisition and Corporate Restructuring projects: leading work on approximately 30 such projects for the last three years:
 - ABB's acquisition of the GE Industrial Systems
 - ABB's Global Grid Business Spin-Off project: advised on splitting ABB (China)

Investment Holding Company into three investment holding companies in order to separate its grid business and separate the remaining electrical, robotics and industrial automation businesses. During this process, a manufacturing joint venture was also spun and its electrical business was reversely split from the power grid business.

- Merging two large joint ventures and dissolving the merged joint venture.
- Handled equity acquisitions of dozens of companies and restructured them as WFOE.
- Led the legal work relating to the establishment of the world's largest comprehensive production base in Xiamen, including establishment of the project company, purchase of land and construction of factory buildings, taking charge of the reorganization and relocation of over 10 companies to the base, and related dispute resolution.
- Helped established a digital corporate governance portal in ABB North Asia, greatly enhancing the company's corporate governance, board meetings and the management of various legal entities in the region, improving the work efficiency of the company's management, and data transparency and reliability, reducing risk and waste of time and resources;
- Digitalization of Legal Projects: establishing, updating and improving online legal tools and resources in PRC and AMEA area, promoting the standardization of contract templates, and promoting the process of online corporate stamp approval, online external legal fees approval, etc.;
- Supported and facilitated the digitization of ABB in PRC through Microsoft Azure and Huawei Cloud, obtaining all necessary licenses and registrations, and migrating all ABB digitization applications and solutions to PRC to comply with PRC Cyber Security Law and Implementing Regulations and standards;
- Led the legal aspects of ABB's daily IS/IT operations in PRC, including the review of major contracts, as well as the review and approval of cross-border data transfers, to comply with PRC Cyber Security Law and Implementing Regulations;
- Served as directors and supervisors of ABB's 25 companies in PRC;
- Served as ABB's PRC Privacy Compliance Leader, supporting and implementing Abb (China) Limited's global compliance with EU GDPR;

- Actively led and facilitated the collection of AR receivables, risk and contract reviews, as well as legal training, to support the company's profit growth, and to prevent and mitigate legal and compliance integrity risks;
- Led the Legal and Integrity Compliance Team to win the Legal Team Award of the Year of the Asian Corporate Legal Union in 2016 and 2017;
- Dealt with a number of complex and high-risk compliance investigations and dispute resolution cases;

Served at INGERSOLL- Rand (CHINA) Investment Company Limited (including American Standard):

- Provided research and consultation services on national intellectual property systems for the intellectual property regulatory authorities in a European country or America in 2018; and
- Established and reorganized more than 40 Sino-foreign joint ventures and wholly foreign-owned companies in APAC District;
- Led and supported approximately 30 acquisitions and mergers (including American Standard's global spin-off of WABCO automotive components business, its global sale of plumbing and sanitary ware business and combining the remaining Trane air conditioning business with Ingersoll Rand globally);
- Served as board members of the Company's more than 40 joint ventures and wholly foreign-owned companies in the APAC District;
- Supported the Company in establishing two large-scale comprehensive production bases in Jiangsu Province and China;
- Led and supported the Company's expropriation compensation and relocation projects and the settlement and termination of the staff in Jiading, Zhejiang and the PRC;
- Resolved a number of business issues and disputes, including complex compliance investigations, arbitrations and litigations;
- Provided various types of legal training and risk management;
- Responsible for the legal affairs of companies listed in Hong Kong, including their restructuring and delisting from the Hong Kong Stock Exchange;

During the tenure of Allied Signal and Honeywell:

Established and since then reorganized more than 30 foreign invested companies and completed dozens of acquisitions and mergers, including the global merger and consolidation of Allied Signal and Honeywell, the acquisition of Honeywell by GE (China) Co., Ltd., the overall sale of specialty chemical and electronic materials business, and the building of Honeywell's APAC headquarters and R&D centre in Shanghai, successfully handling many business transactions and resolving many business issues and disputes;

Industry experience

Legal science and technology, industrial robotics, industrial automation and digitization, electrical and grid services, air conditioning and climate solutions industries, industrial equipment, sanitary ware and sanitary ware, automotive, power and transport, aviation, specialty chemical and electronic materials industries, etc.;

Other qualifications: 6 Sigma (Six Sigma)

- Green belt certified by Comerica Corporation in 1999;
- Lean 6 Sigma Green belt certified by Trane International and INGERSOLL- Rand (CHINA) Investment Company Limited in 2008;
- Certified green belt certified by ABB in 2018 for Lean 6 Sigma;
- Research and consulting services to Shell (China) Ltd. in 2018 on social e-commerce such as Shanghai Xunmeng Information Technology Co., Ltd.;

Research results

- Face the Challenges, Confident Leadership ("Asian Corporate Legal Union Press");

- Another Step in PRC's Accession to the WTO – Expanding Trade Rights for Foreign-Invested Enterprises ("PRC Law and Practice" published by Press);
- Commenting on the Further Regulation of Foreign Investment within the Framework of the PRC Corporate Law ("Asian Law and Practice" published);
- Uniform Legal Issues in the International Sale of Goods (Law Press China Press);
- Annotations to the UN Convention on Contracts for the International Sale of Goods (China Liaoning Press Press);
- International Contract (China Social Sciences Press Press);
- A Overview of U.S. Corporate Law (China Foreign Trade and Economic Press Press Press);

Working Language

Mandarin and English